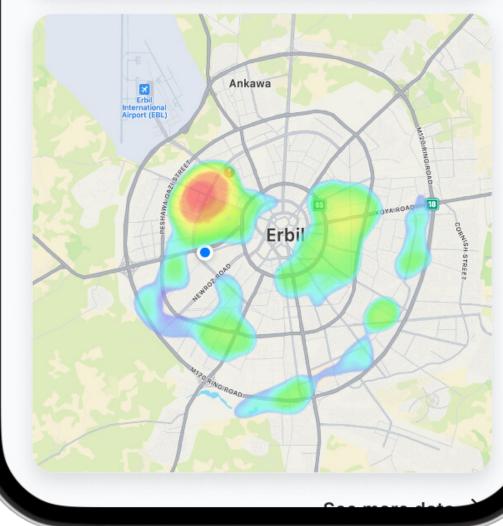


# padash

#### **Customer data solution for restaurants**

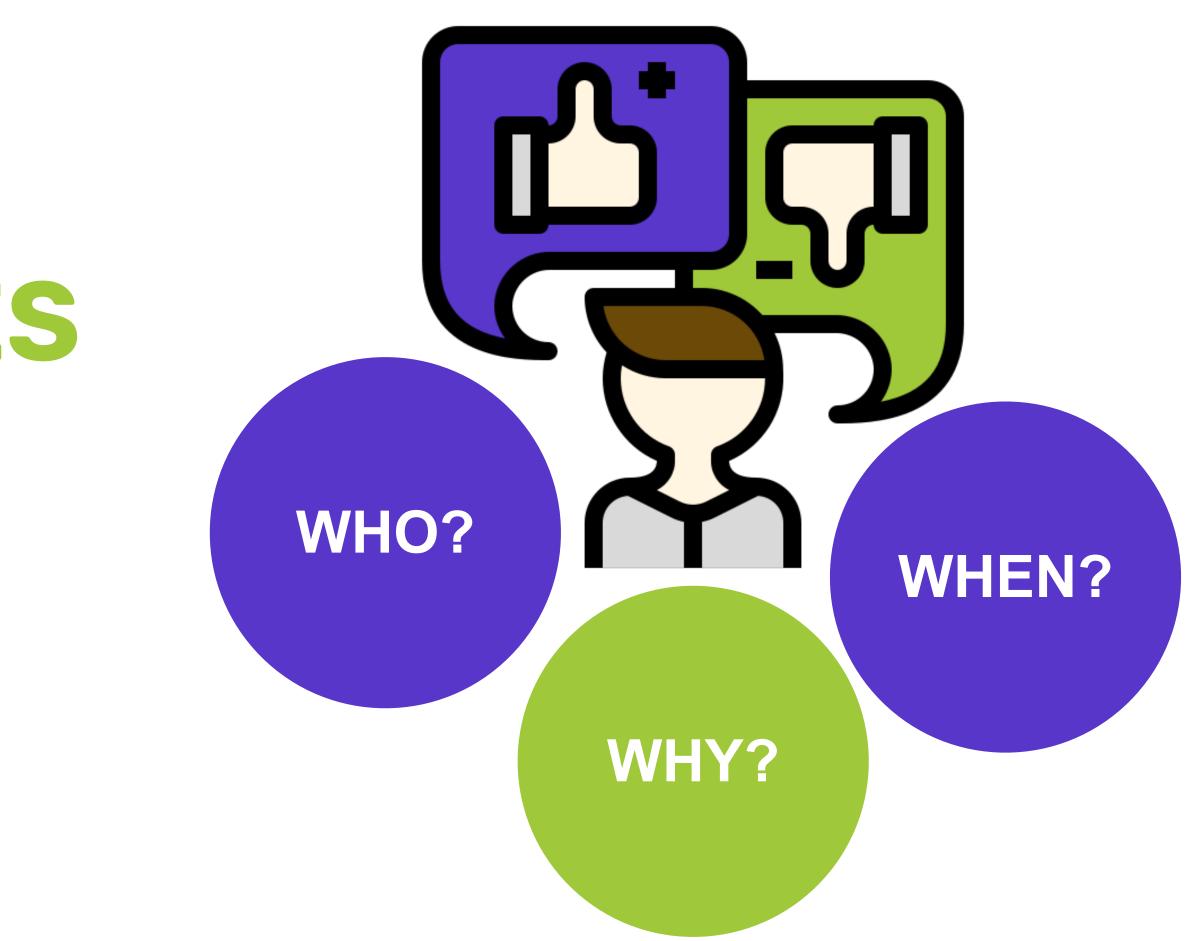
taurants



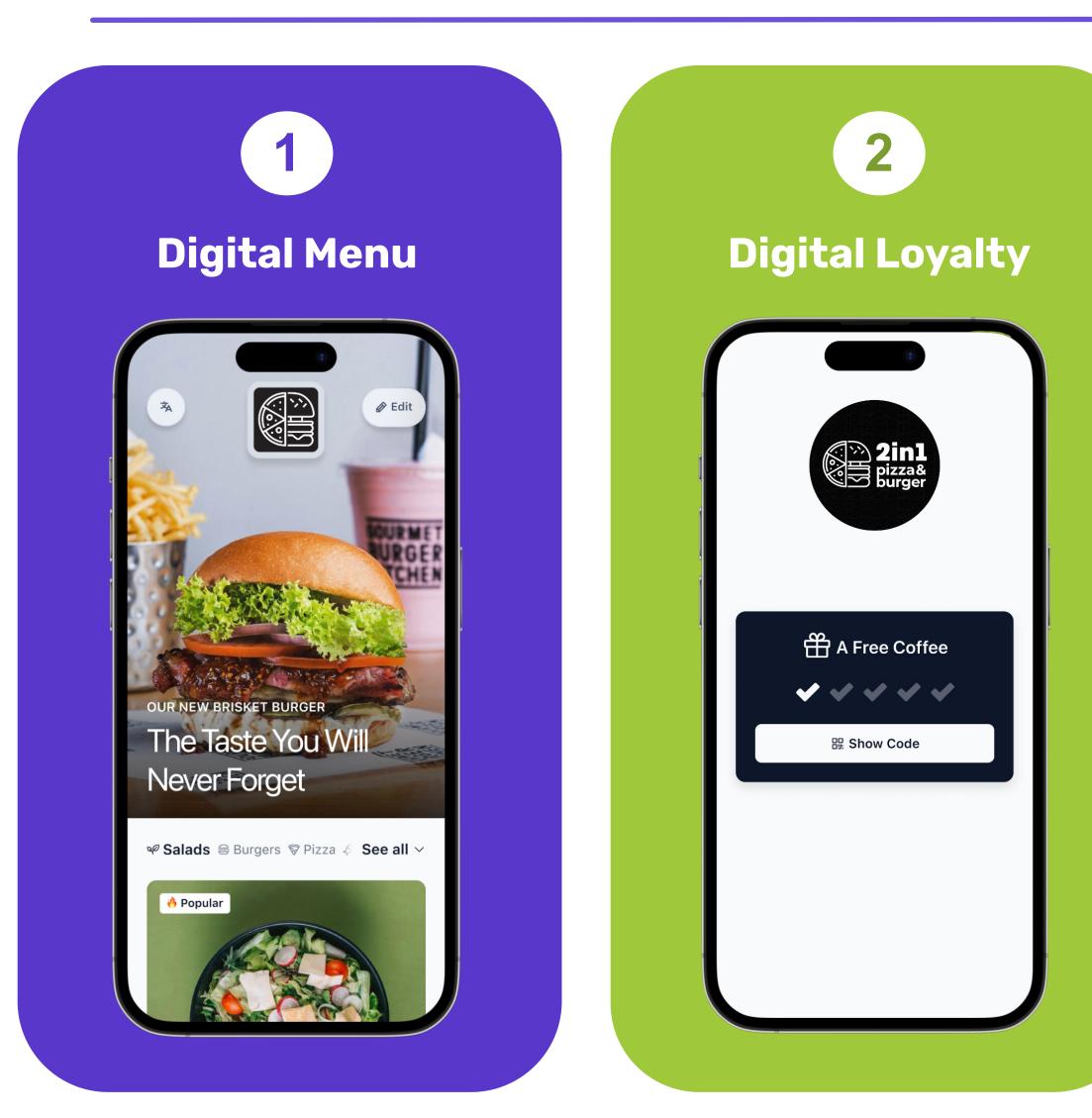


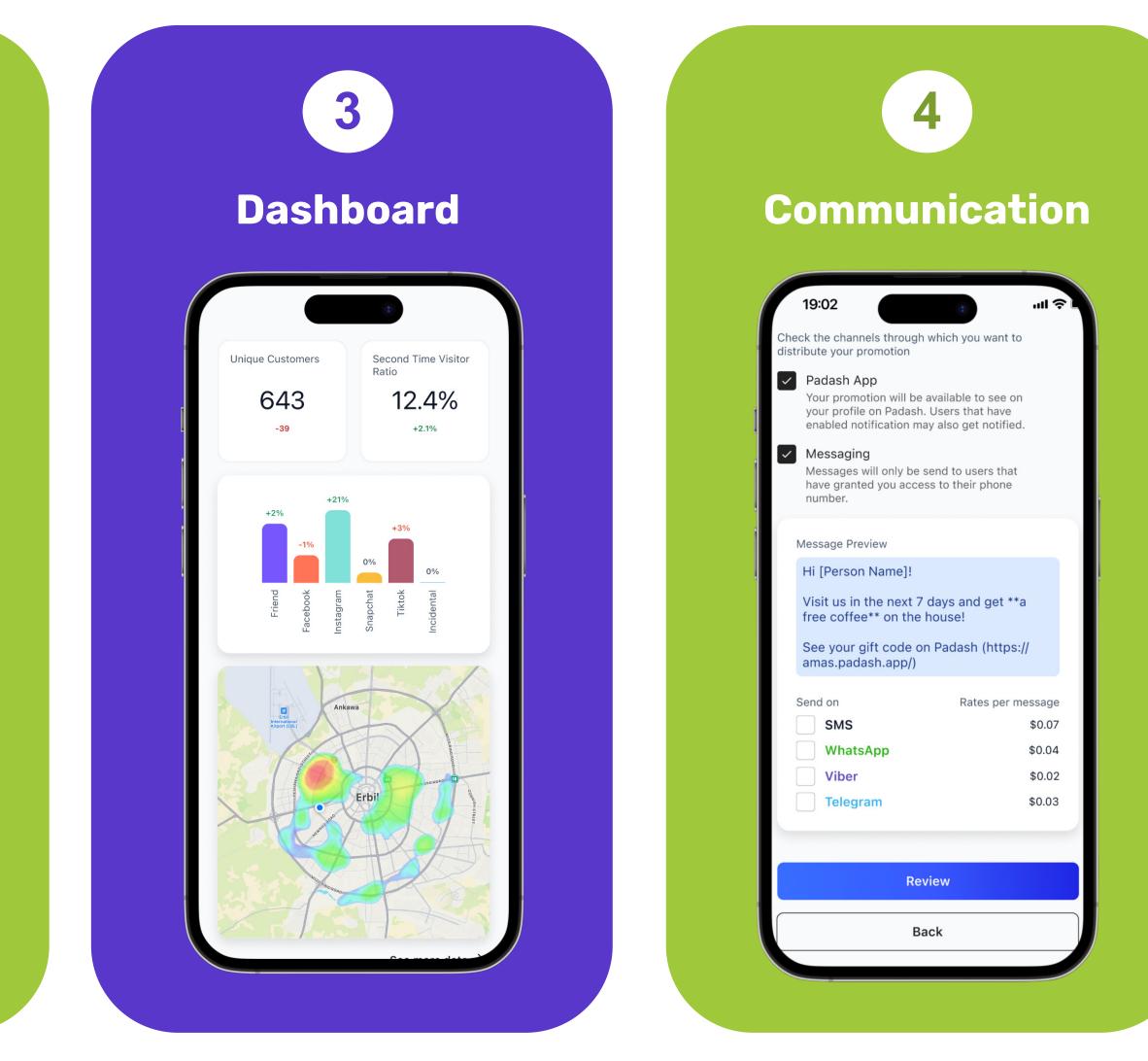
### Problem: Revenue loss due to lack of data

## **USD350M** LOSS IN REVENUES



### Padash, a CRM for Restaurants









### **Traction (Prototype stage)**





#### **Prototype Test** 3 clients







#### **Satisfaction**

**Owner's fully engaged** 

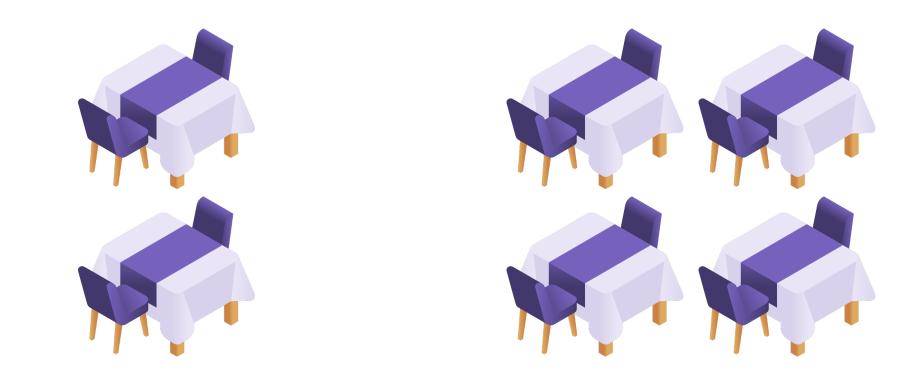
#### **Pre-Orders**

10 clients in 4 weeks

### **Revenue Model & Pricing**







\$2,400/yr 11-30 tables \$3,600/yr >30 tables

#### **SaaS: Annual Subscription**

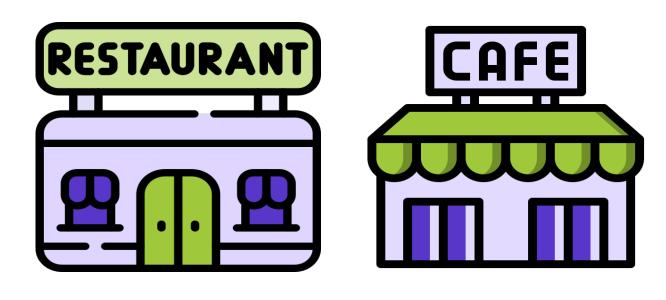
### Market Size

#### Restaurants & Cafes (R&C)

Market Size at \$2,000 Average Annual Contract Value \$600M MENA 300,000 R&C **\$44M Iraq** 23,000 R&C \$3.7M Initial Customer Profile 1,870 R&C



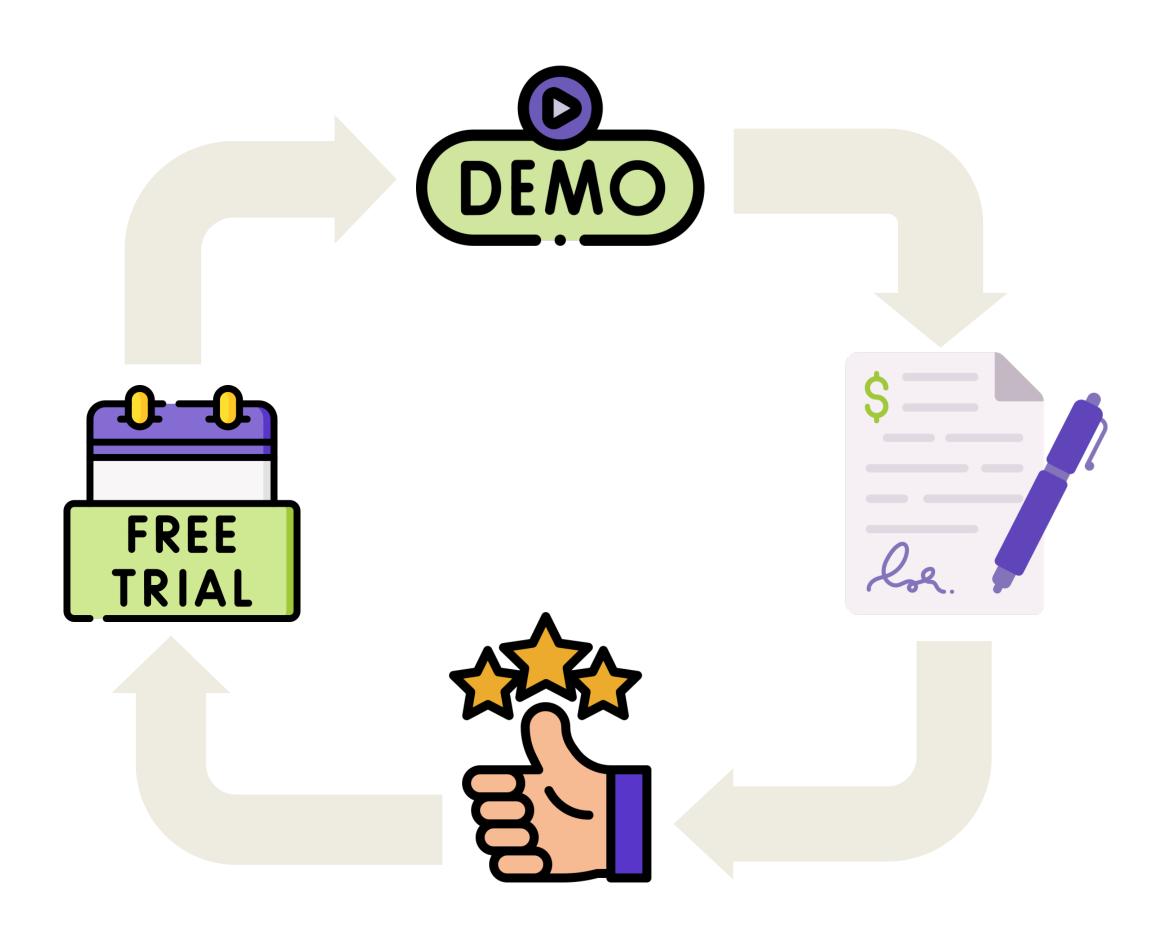
### **Go-To-Market Strategy**



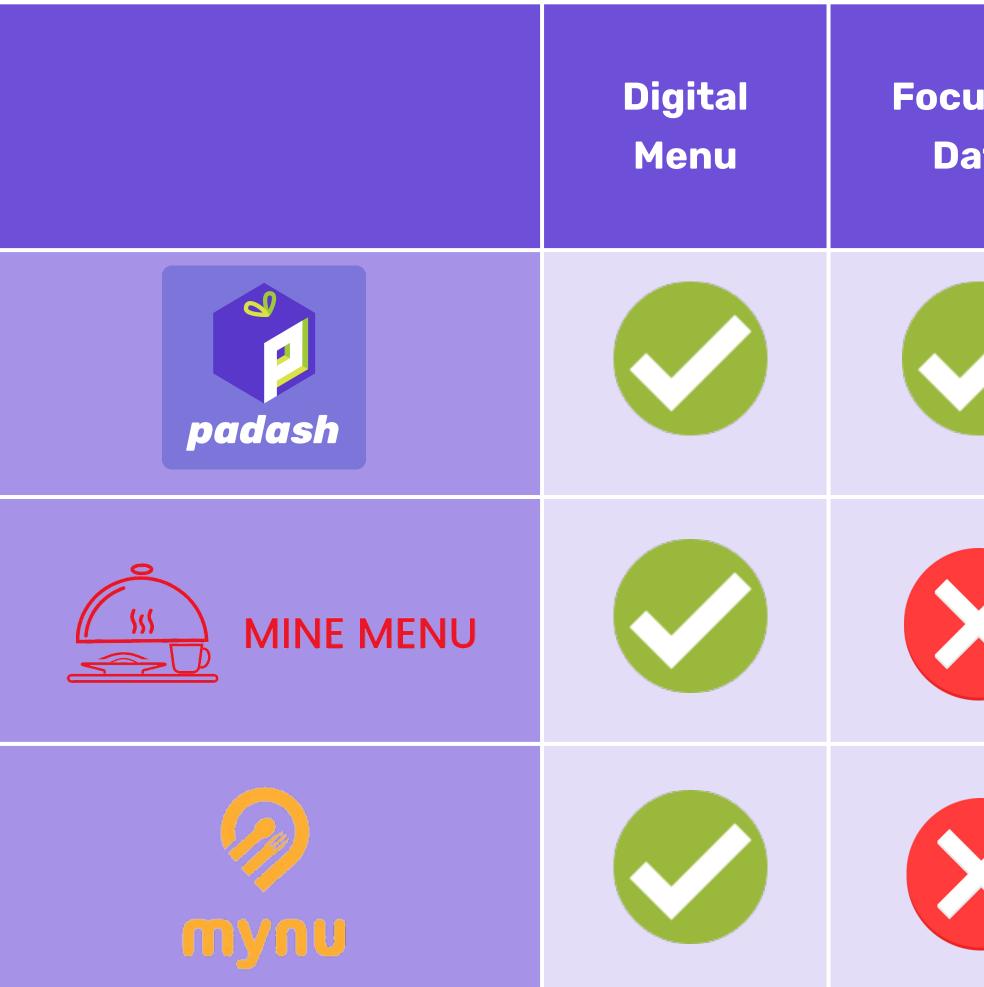
#### **Target clients**

Medium to large sized restaurants and cafes





### **Competitor Analysis**



us on ata	Tech Support	Customer Support	Built-in Communication Tools

### Roadmap



#### Q2 2024 Expand into rest of Iraq

#### Q12025 Reach 500+ customers

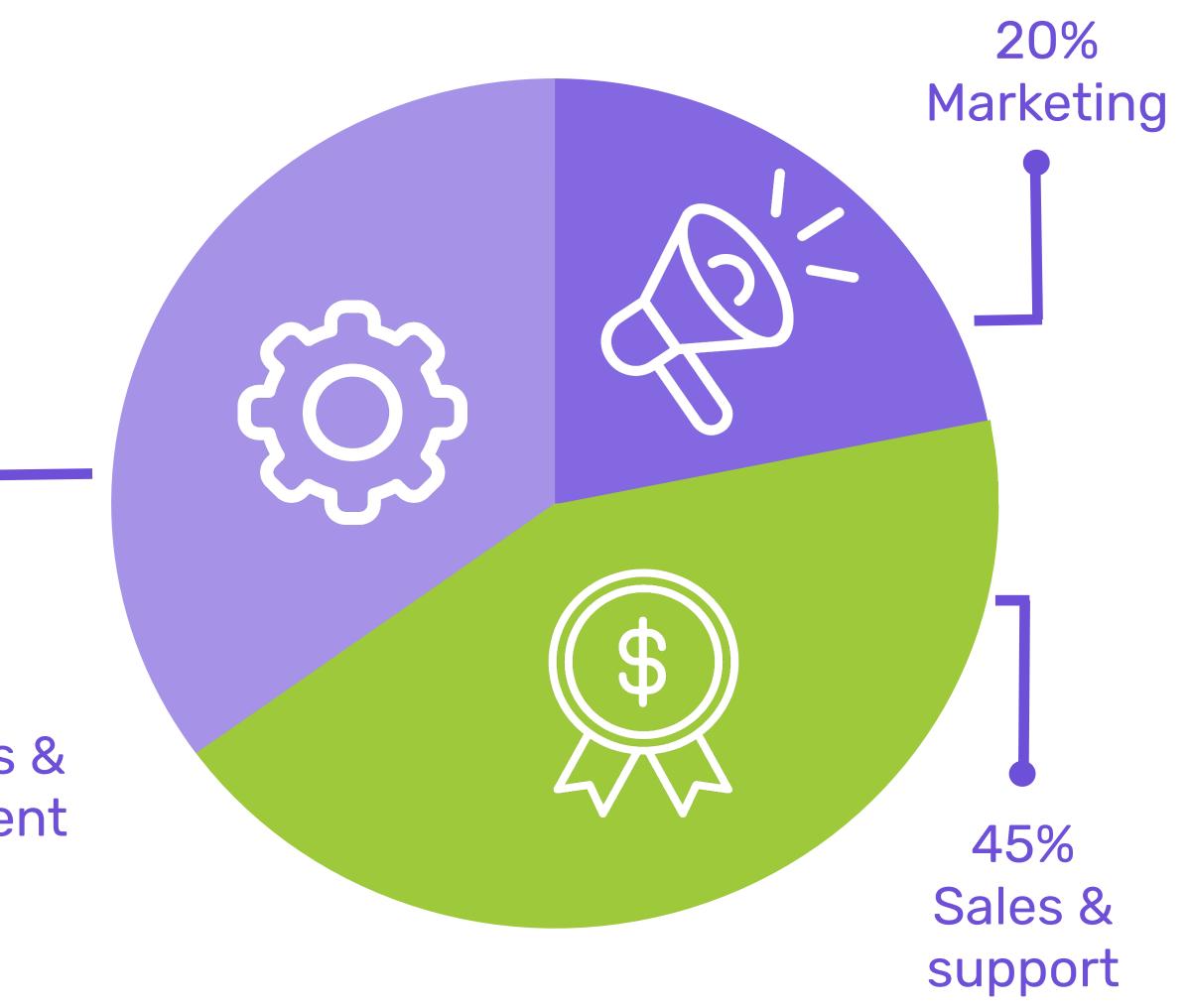


### The Ask - 360k USD

- Marketing and Sales
- Iraq Expansion to Reach 500+ customers & \$1M+ ARR

35% **Operations &** development









#### **Ahmed Lateef**

CEO, Marketing PharmD. 7y exp. in product & business development

#### **Mohammed Yassein**

COO, Full-Stack Developer MBChB 5y exp. software development



n Pr

#### **Omer Sabah**

Full-Stack Developer B.S.E. 5y exp. software development

#### **Ahmed Bayiz**

Sales Manager PharmD. 4y exp. in sales



### Thank you

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### **TEACTOR** Portfolio Company

