



**For fans, by fans**

# Football industry is huge



**3.5 Billion**

**Football Fans**



**40 Billion**

**Industry**



24/7

# Football is around the clock experience, where fans share their emotions

Before, during, and after



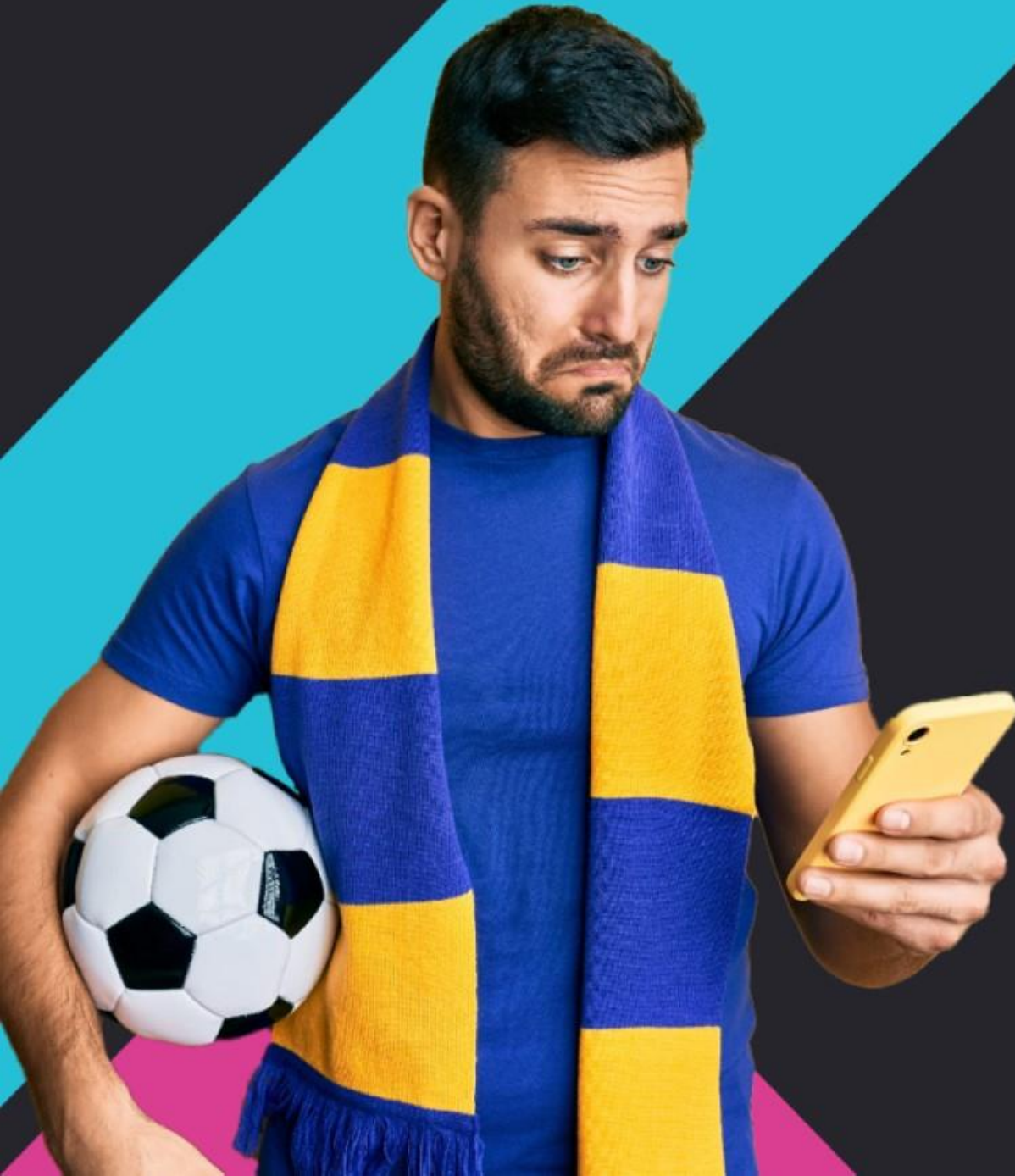


## Can you believe?

There is **not** one single social network that brings football fans together.

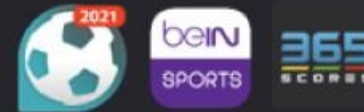


# Problem



## 1) Current social network

- Content is fragmented
- Fans waste 4 hours a week
- Not dedicated for football



## 2) Football apps

- Fans are only consumer
- 1 way of communication
- Focuses on match not fans



The first social network  
for football that unites  
**fans, clubs,  
and sponsors**

connecting them with a  
community that shares  
the same passion.



# Achievements

**2019**

Launching



**20**

Top disruptive startup worldwide



**150**

Thousand users active

**20%**

Monthly grow

**\$60K**

Generated in

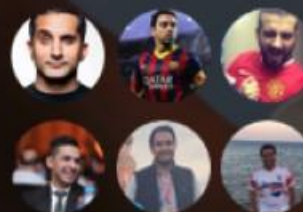
**6 mo**

In revenue



**50+**

Partnerships with football influencers



**2020**

Piloted Fanera in partnership with the host of the world cup

اللجنة العليا للمشاريع والإرث  
Supreme Committee for Delivery & Legacy





# Complete Solution for fans, and brands

Fan Engagement

Fan CRM





# FAN ENGAGEMENT



## Connect



With A Global Football Community

## Video & Photos



of Fan Generated Content

## Engage



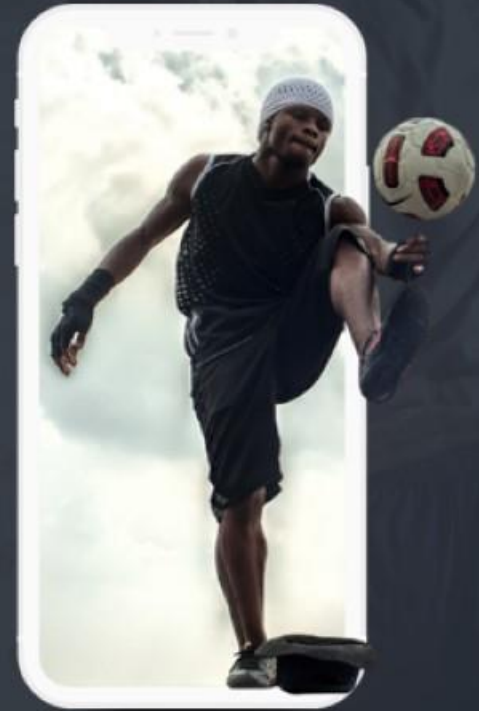
with Trending Content

## Grow



your Network and Get Rewards

## Create



Unique Content



# Social Football App

**01**

100% dedicated and personalized football content



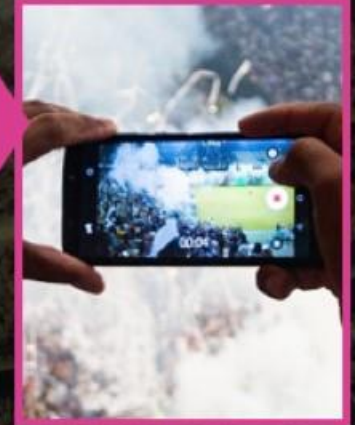
**02**

Follow their favorite teams, players and friends



**03**

Share photos, videos



**04**

Engage with fans-generated content



**05**

Grow their followers



**06**

Access to live data from matches





# Fan Management CRM



# CLUB & TEAM MANAGEMENT



**KPI Analytics**  
*(engagement, demographics, interests, trends)*



**Location-based Targeted Ads**



**Ticket & Merchandise Sales**



**Polls and Quizzes**



**Access fans' exclusive content**



**360° Fan Engagement**



# What Our Users Said



**Mike Ayoub /  
Ultras**

*Fanera is the app I have been waiting for. No more annoying pictures of what my network had for lunch, now I can post and follow the content that I'm truly interested in, football.*



**Fadi Rabi /  
Product Director**

*We had a great experience working with Fanera on sponsoring a local tournament, it's the right time to move to a more digital sponsorship approach. We were very satisfied with the result as our ROI was much higher than usual.*



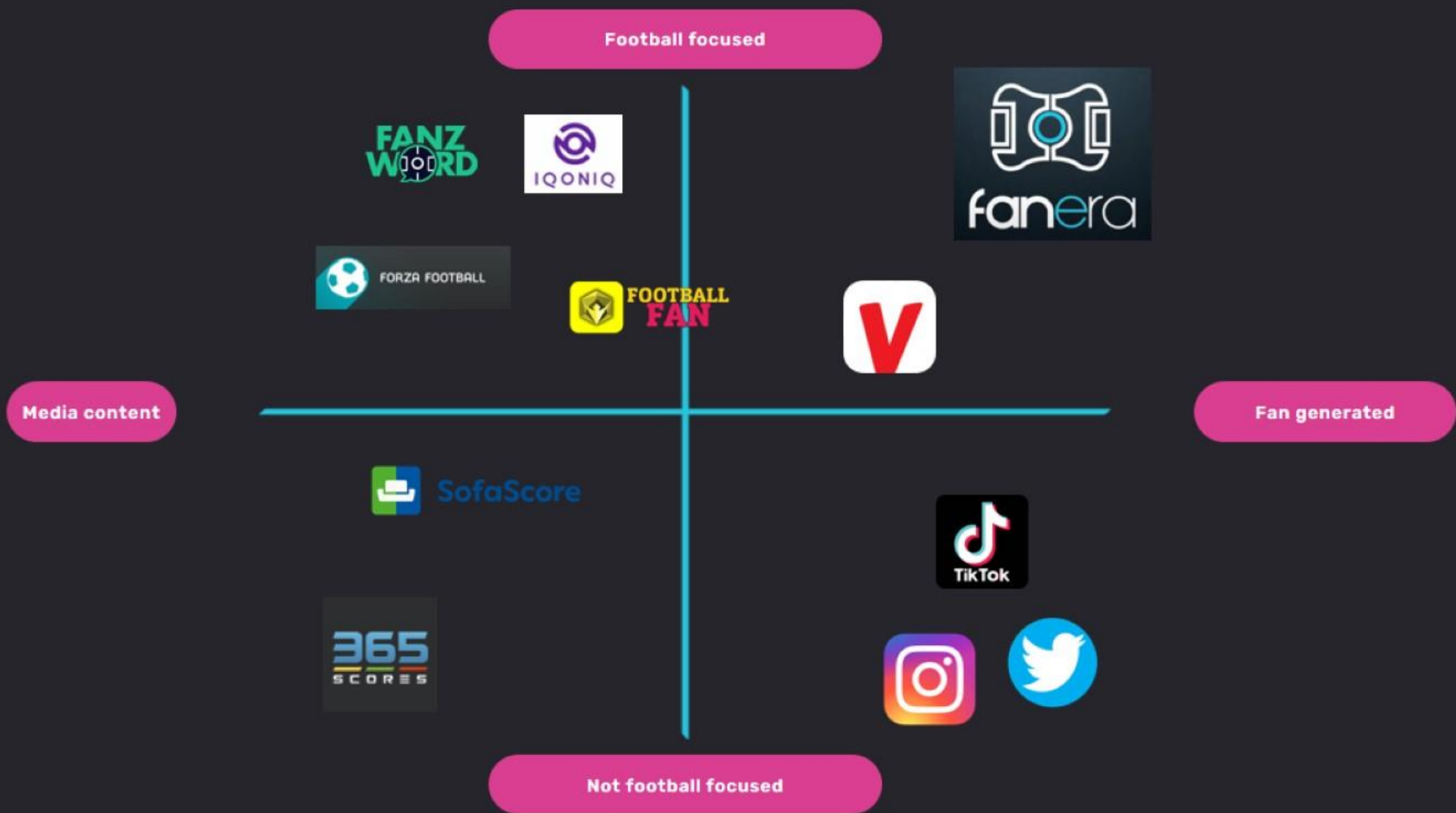
**Ahsan Mansoor /  
Manager-SC Host  
of world cup 22**

*We were very intrigued with what Fanera had to offer during their Challenge 22 pitch and wanted to put them to the test. We ran a pilot for the Amir cup final and were very impressed with the outcome. Fanera helped increase the fan engagement with thousands of additional content being generated in the stadium and from our viewers at home. The platform gave us full control and analytics using their Club Dashboard. We will definitely be using Fanera again in the future.*



**Mahmoud Maher /  
Football Journalist**

*In my social media accounts, I share football content, which bothers most of my followers who are not interested in football. I was not sure how to fix the issue, either I stop posting about football, or I delete them from my profile. Finally, I came across Fanera which amazingly solved my problem by creating a dedicated platform for football.*





# Business Model

Brand Monthly Subscription

Affiliate Marketing

Service

Commission

Target

Merchandise

Monetize

\$1K-5K

10%



# Traction

Fans

Businesses

**150K**

**Active Users**

20% Users monthly grow



**50+**

**Partnerships with  
football influencers**



**3x**

**Sales Volume**

**5x**

**Brand's Visibility**

**40K**

**Monthly Generated Content**

2.5M monthly engagement

**27**

**Minutes weekly  
spent time**

**\$60K**

**In 6 mo revenue**



كاس الامير  
EMIR CUP







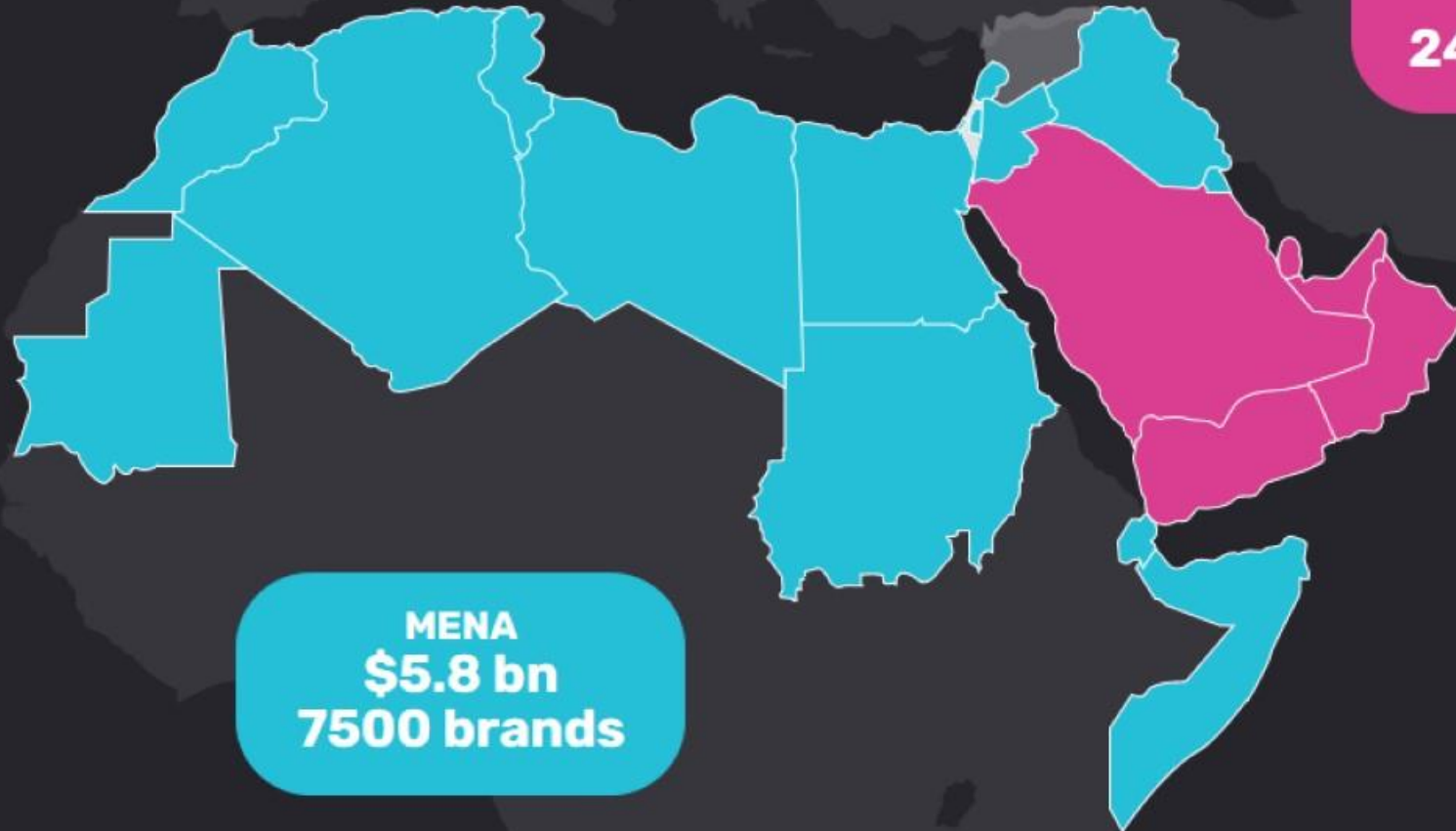
# Market Size

**10%**

Growth  
rate

**GCC**  
**\$4.2 bn**  
**2400 brands**

**MENA**  
**\$5.8 bn**  
**7500 brands**





# Roadmap

2022

2023

Fans

0.5m

1m

Brands

15+

35+

Markets



Technologies

Gamification

Stadium

AR

**\$2M** Revenue



# Ask

# \$600K

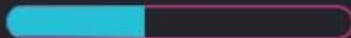
50% committed already



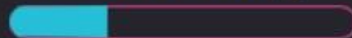
Check the round:

[www.wefunder.com/fanera](http://www.wefunder.com/fanera)

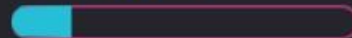
40% Team



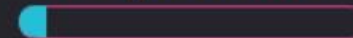
30% Marketing



20% R&D



10% Operations





# Meet Our Team

## Founders

**CEO**



**Moh Kilany**

Serial Entrepreneur -  
TEDx Speaker - Ashoka  
Fellow - Founder Institute  
Mentor - Kellogg MDA

## Team Members

**CREATIVE  
MANAGER**



**Siraj A.**

**EUROPE  
SALES**



**Pasquale**

## Advisors

**Growth Board**



**Ahmad G.**

**CPO**



**Ash Abumaraq**

15+ years experience in  
Operations & Product  
-Scrum Master - PMP  
Certified - Started 3  
Startups

**CTO**



**M. Barhoush**

6+ years in Startups  
ooc-system - Certified Data  
Scientist and Machine  
Learning Specialist -  
Database Architect

**DEVELOPER**



**Ibraheem**

**CONTENT  
ADMIN**



**Hamzeh**

**Growth  
Board**



**Zevae Zaheer**



fanera

www.fanera.co

# Enroute to glory

**Location**

Delaware U.S / UAE

**Phone**

+262-297-9626

**Website**

fanera.co

**Email**

mo@fanera.co

**Awards**

